



Macondo DMC was founded on December 26, 2011. We are an inbound Tour Operator providing services for FITs, Groups, and Incentive Travel in Colombia.

Macondo represents the magical essence of Colombian culture, described by Gabriel García Márquez, Nobel Prize in Literature 1982. Our mission is to add a touch of this magic to every traveler's experience, alongside the highest standards of efficiency, quality, and safety.

We regularly participate in the most important tourism fairs to promote the country, generate new business opportunities, and strengthen relationships with our current clients. Among these fairs are:

- ITB – Berlin
- IMEX Frankfurt
- TTG Travel – Rimini, Italy
- IMEX Americas – Las Vegas
- WTM – London
- IBTM World – Barcelona

Today, the Macondo family consists of over 50 members including partners, as well as a wide network of collaborators, guides, and suppliers. All operating from different cities, with our own operations in key destinations: Bogotá, the Coffee Region, Medellín, and Cartagena.

The People Behind the Magic of **MACONDO DMC**



PARTNERS & FOUNDERS



SANDRO LEOPARDI
CEO - Founding Partner
Mob: +57 300 6577014 / Bogotá
@: s.leopardi@macondodmc.com

LANGUAGES: Italian, English, Spanish

SKILLS: Negotiation, marketing strategies, client and hotel executive relationship management, strong affinity for technology. Golf and tennis enthusiast.

PROFILE: Marketing and business administration professional with experience in multinational companies such as British American Tobacco, IBM, and Almaviva. Founder of Macondo DMC, with a career in developing tourism projects in Colombia since 2008.



ERIK BOEHLKE
Founding Partner
Mob: +57 316 4617068 / Bogotá
@: erik@hansatours.com

LANGUAGES: Spanish, English

SKILLS: Expert in tours and supplier management in Bogotá. Extensive experience in tourism activities and solutions for passengers with reduced mobility.

PROFILE: Systems Engineering graduate from the University of Minnesota, with additional studies in Psychology at La Sabana University. Owner and manager of Hansa Tours, specializing in inclusive tourism experiences.



ANKE NOETHLING
Partner
Mob: +49 040236062568 /Germany
@: a.noethling@macondodmc.com

LANGUAGES: German, English, Spanish

SKILLS: Management and knowledge of the Japanese market.

PROFILE: Over 30 years of experience in international tourism focusing on Latin American markets. At Macondo DMC, contributes expertise to strengthen relationships with European and Asian clients.



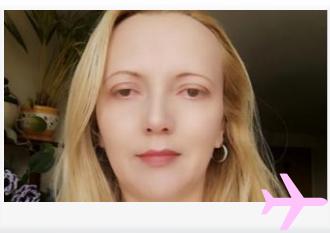
ADMINISTRATION TEAM

The Administration Department is responsible for managing supplier payments, withholding tax certificates, reimbursements, and expense settlements. The team also manages prepaid cards for guides.

In addition, the department oversees all matters related to contracts, employment letters, social security affiliations, and employee welfare processes, including enrollment in complementary benefit plans, company loans, language learning support, and internet connectivity allowances.

General contact:
teamadministracion@macondodmc.com

MEET THE TEAMS OF MACONDO DMC



MYRIAM LARA
Director of Administration, Finance and Human Resources
Mob: +57 321 2931222 / Bogotá
@: m.lara@macondodmc.com

LANGUAGES: Spanish, English (basic)

SKILLS: Human resources management, finance, quality, occupational safety, sustainability, and procurement.

PROFILE: Strategic Management professional with experience in administration, finance, and human resources.



PATRICIA PARRA
Accounting Manager
Mob: +57 3212253606 / Bogotá
@: p.parra@macondodmc.com

LANGUAGES: Spanish

SKILLS: Management and system configuration of SIIGO and Microsoft Word/Office.

PROFILE: Responsible for entering information into SIIGO, processing payments, issuing payroll slips, and managing prepaid cards..

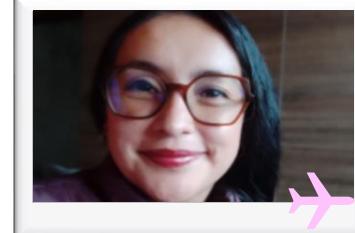


MARCELA PULIDO
Accountant
Mob: +57 310 6796949 / Mosquera
@: m.pulido@macondodmc.com

LANGUAGES: Spanish, English (basic)

SKILLS: Tax planning, financial analysis, and advanced Excel.

PROFILE: Certified Public Accountant with experience in finance and statutory auditing, responsible for financial reporting and information control from Monday to Thursday.



NURY GÓMEZ
Administrative and Financial Analyst
Mob: +57 311 274574 / Bogotá
@: n.gomez@macondodmc.com

LANGUAGES: Español

SKILLS: Teamwork, efficiency, empathy, and organizational loyalty.

PROFILE: Responsible for payment notifications, invoice registration and reconciliation in SIIGO, and monitoring account statements and credit balances.

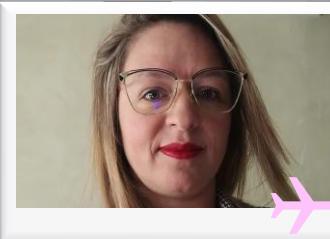


VIVIANA ÁVILA
Administrative and Financial Analyst
Mob: +57 310 681587 / Bogotá
@: v.avila@macondodmc.com

LANGUAGES: Spanish

SKILLS: Document drafting and transcription, administrative coordination.

PERFIL: In charge of designing and implementing administrative procedures, facilitating services for both internal and external clients.

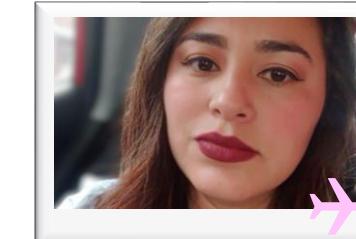


LINA ESPITIA
Administrative and Financial Analyst
Mob: +57 310 6823404 / Bogotá
@: l.espitia@macondodmc.com

LANGUAGES: Spanish

SKILLS: Creativity, analytical and accounting thinking, teamwork, and results-oriented mindset.

PROFILE: Coordinates the receipt of invoices, guide expense settlements, and accounting processes, ensuring accuracy and effective communication with internal collaborators.



ANGIE LÓPEZ
Administrative and Financial Analyst
Mob: +57 310 7744114 / Bogotá
@: a.lopez@macondodmc.com

LANGUAGES: Spanish

SKILLS: Accounting and human resources processes, teamwork support and guidance.

PROFILE: Manages advances, accrues invoices, and reconciles airline tickets, ensuring accounting accuracy and process compliance.



RODRIGO HERNÁNDEZ
Administrative and Financial Analyst
Mob: 310 7744111 / Bogotá
@: r.hernandez@macondodmc.com

LANGUAGES: Spanish, English (basic)

SKILLS: Organization, responsibility, proactivity, and teamwork.

PROFILE: Provides administrative and accounting support, manages Alegra system configuration, and oversees guide expense settlements for Macondo Cartagena.

ADMINISTRATION

PRODUCT

OPERATIONS

GROUPS

M.I.C.E

FITs

FITs VDM



ADMINISTRATION TEAM

The Administration Department is responsible for managing supplier payments, withholding tax certificates, reimbursements, and expense settlements. The team also manages prepaid cards for guides.

In addition, the department oversees all matters related to contracts, employment letters, social security affiliations, and employee welfare processes, including enrollment in complementary benefit plans, company loans, language learning support, and internet connectivity allowances.

General contact:
teamadministracion@macondodmc.com

MEET THE TEAMS OF MACONDÓ DMC



JASSON PERDIGON

IT Systems

Mob: +57 319 528 5030 / Bogotá
@: j.perdigon@macondodmc.com

LANGUAGES: Spanish, English (B1)

SKILLS: Systems and technology management, configuration of email accounts, laptops, and mobile devices.

PROFILE: Manages technological infrastructure, ensures equipment availability, installs software, maintains cybersecurity, and administers accounts and access in Microsoft Azure.

ADMINISTRATION

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PRODUCT TEAM

The Product Department is responsible for several key functions, including supplier management, market analysis, and profitability assessment through dynamic Tourplan reports.

The team drives innovation in product creation by designing new experiences, improving existing offerings, spotting emerging travel trends, and embedding sustainability, responsible tourism, and long-term social and environmental impact.

The team also oversees SharePoint systematization, project management, and provides additional support to other departments during peak demand periods, such as quotations, operations, and air services..

General contact:
teamproducto@macondodmc.com

MEET THE TEAMS OF MACONDODMC

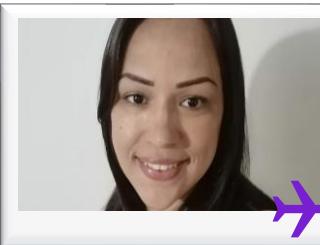


ALEJANDRO SUÁREZ
Product Director
Mob: +57 320 4738752 / Medellín
@: a.suarez@macondodmc.com

LANGUAGES: Spanish, Portuguese, English (intermediate)

SKILLS: Reporting, information systems, accounting and finance knowledge, project management.

PERFIL: Certified Public Accountant and Project Management specialist with experience in tourism product development, process optimization, and financial analysis.

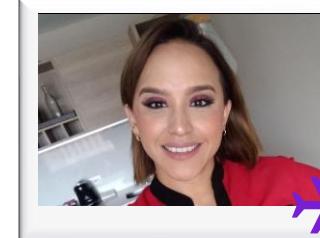


KATIUSKA LÓPEZ
Product Manager
Mob: +57 350 7071179 / Bogotá
@: k.lopez@macondodmc.com

LANGUAGES: Spanish, English (intermediate)

SKILLS: Organization, fast and effective learning. Interest in makeup and beauty.

PROFILE: Expert in process optimization, auditing, and control, ensuring goal compliance and proficient use of digital tools such as Tourplan and SharePoint..



ADRIANA GOMEZ
Innovation and Sustainability Manager
Mob: +57 3106828773 / Bogotá
@: a.gomez@macondodmc.com

LANGUAGES: Spanish, English, French (basic)

SKILLSS: Organization, fast and effective learning. Interest in makeup and beauty.

PROFILE: Specialist in Innovation & Product Development, responsible for designing experiences, driving sustainability, and creating content and tools for the commercial team.



PABLO VILLARROEL
Product Analyst
Mob: +57 314 5248535 / Madrid (Cund)
@: p.villarroe@macondodmc.com

LANGUAGES: Spanish, English (intermediate)

SKILLS: Systems management, computer repair, software knowledge. Interest in cinema and baseball.

PROFILE: Tourism and Guiding professional with experience in software management, creating new suppliers, clients, and products in the system, as well as updating rates.

EMELY VERASTEGUI
Product Analyst
Mob: +57 314 6637761 / Madrid (Cund)
@: e.verastegui@macondodmc.com

LANGUAGES: Spanish

SKILLS: Fast learner, interpersonal skills, teamwork, collaborative mindset. Interest in crafts.

PROFILE: Tourism graduate responsible for communication between administration, sales, and operations, reviewing billing discrepancies and facilitating internal processes.

ADMINISTRATION

MARÍA FERNANDA RAMÍREZ
Innovation and Sustainability Executive
Mob: +57 310 2677117 / Bogotá
@: m.ramirez@macondodmc.com

LANGUAGES: Spanish, English (intermediate)

SKILLS: Innovation, creativity, continuous learning. Interest in dance.

PROFILE: Tourism and Hospitality professional focused on designing innovative and sustainable tourism products, analyzing client needs, and contributing ideas in collaborative work.

PRODUCT

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FITs VDM

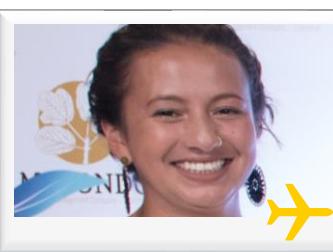


OPERATIONS TEAM

The Operations Department is made up of a team of experts located in Bogotá, Medellín, and Cartagena. Our primary role is to coordinate resources and book the necessary suppliers based on requests from other departments.

Operations handles the booking, management, and monitoring of services requested in each city. As a result, our team produces an operational report that outlines various situations encountered during itinerary execution. This report is used for cost settlement and quality assessment of services.

General contact:
teamoperaciones@macondodmc.com



MARIA CAMILA ÁNGEL
Operations Manager
Mob: +57 350 7295055 / Bogotá
@: c.angel@macondodmc.com

LANGUAGES: Spanish, English, Portuguese (intermediate)

SKILLS: Operational coordination, team management. Interest in dance and skating.

PROFILE: Tourism Administrator with a Master's degree in Finance. Oversees group operations, scheduling, guide management, and control of optional tour payments.

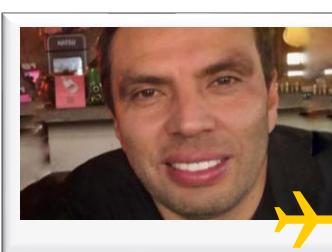


TATIANA CÁRDENAS
Operations Administrator
Mob: +57 316 3864651 / Bogotá
@: t.cardenas@macondodmc.com

LANGUAGES: Spanish, English

SKILLS: Leadership, creativity, strategic problem-solving, training and development. Interest in volleyball, animals, and travel.

PROFILE: Tourism Administrator and Professional Tour Guide with over 10 years of experience, focused on global strategies and high-quality standards.

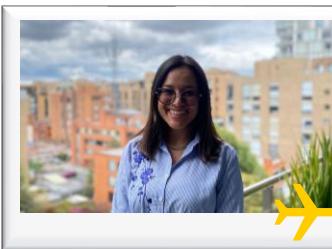


DANIEL HUERTAS
Operations Administrator
Mob: +57 316 4669537 / Bogotá
@: d.huertas@macondodmc.com

LANGUAGES: Spanish, English

SKILLS: Operational management, commitment, reliability.

PROFILE: Responsible for coordinating guides and transportation in Bogotá and other cities, supervising reservations, comprehensive logistics, and operations in additional destinations.

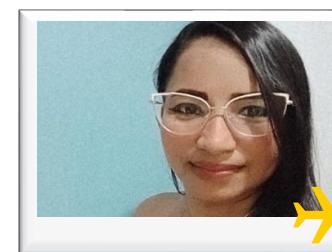


ADRIANA MARTÍNEZ
Flight Coordinator
Mob: +57 310 7744134 / Bogotá
@: a.martinez@macondodmc.com

LANGUAGES: Spanish, English (basic)

SKILLS: Effective communication, teamwork, critical thinking, guidance, time and results management.

PROFILE: Coordinates the flights team, supporting quotations and confirmations. Responsible for commercial negotiations with airline suppliers and outbound agencies.

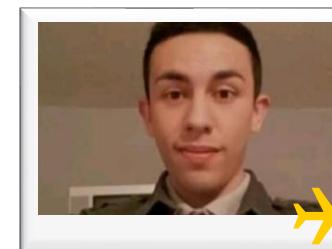


DALYS SIERRA
Operational Administrator – Cartagena
Mob: +57 301 4627045 / Cartagena
@: d.sierra@macondodmc.com

LANGUAGES: Spanish, English, French (basic)

SKILLS: Customer service, supplier relations, operational management. Interest in photography and decoration.

PROFILE: Leads operations in Cartagena, coordinating inbound services for groups and FITs, with in-depth knowledge of Colombia and strong commercial skills.

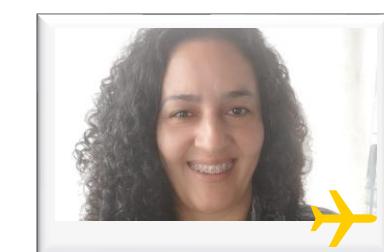


JUAN DAVID HERRERA
Operations and Flights Analyst
Mob: +57 321 2908712 / Bogotá
@: j.herrera@macondodmc.com

LANGUAGES: Spanish, English (basic)

SKILLS: GDS systems, air management, airline commercial knowledge.

PROFILE: Manages air sales and reservations, handling domestic and international commercial and charter flights for the entire company.

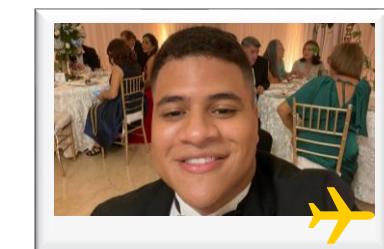


PAOLA VERGARA
Operational Administrator – Medellín
Mob: +57 321 2901046 / Medellín
@: p.vergara@macondodmc.com

LANGUAGES: Spanish

SKILLS: Operational logistics, service control, continuous support. Interest in reading and gardening.

PROFILE: Occupational Health and Safety Technologist responsible for guide scheduling and logistics in Medellín and the Coffee Region, updating services in Tourplan, and providing 24/7 support.



BANFFI LUJAN
Operations Analyst
Mob: +57 315 5496696 / Cartagena
@: b.lujan@macondodmc.com

LANGUAGES: Spanish, English

SKILLS: Operational management, teamwork, effective communication.

PROFILE: Onboard and airport services assistant responsible for coordinating suppliers and monitoring reservations, resolving operational issues before, during, and after each service.

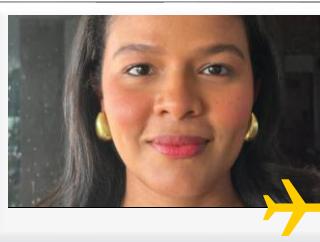


OPERATIONS TEAM

The Operations Department is made up of a team of experts located in Bogotá, Medellín, and Cartagena. Our primary role is to coordinate resources and book the necessary suppliers based on requests from other departments.

Operations handles the booking, management, and monitoring of services requested in each city. As a result, our team produces an operational report that outlines various situations encountered during itinerary execution. This report is used for cost settlement and quality assessment of services.

General contact:
teamoperaciones@macondodmc.com

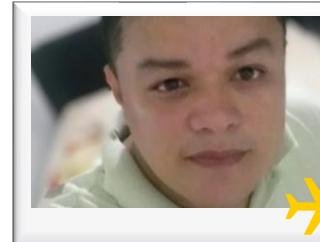


IVANIS HERNÁNDEZ
Analista de Operaciones
Mob: +57 3145248505 / Cartagena
@: i.hernandez@macondodmc.com

LANGUAGES: Español – Inglés (intermedio)

SKILLS: Gestión de clientes, organización, comunicación.

PROFILE: Administradora en hotelería y turismo a cargo de gestionar proveedores y reservas turísticas, asegurando continuidad operativa y solución efectiva de imprevistos..

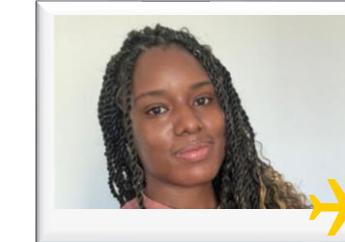


ELKIN FLOREZ
Operations & Sales MICE Analyst
Mob: +57 314 5248526 / Cartagena
@: e.florez@macondodmc.com

LANGUAGES: Spanish

SKILLS: Financial analysis, Excel, accounting management.

PROFILE: Responsible for MICE operations, managing supplier payments and overseeing specialized supplier lists.



ALEXANDRA MARQUEZ
Operations Analyst
Mob: +57 310 6964161 / Cartagena
@: m.marquez@macondodmc.com

LANGUAGES: Spanish, English

SKILLS: Logistics coordination, adaptability, collaborative work.

PROFILE: Manages group services and suppliers, monitoring reservations and resolving operational issues before, during, and after each service.



CINDY GONZÁLEZ
Operations Analyst
Mob: +57 310 8803817/ Santa Marta
@: c.gonzalez@macondodmc.com

LANGUAGES: Spanish

SKILLS: Customer service, coordination, operational problem-solving. Interest in reading and cooking.

PROFILE: Responsible for reservation follow-up, direct coordination with suppliers according to schedules, resolution of unforeseen issues, and management of inbound services for groups and FITs.

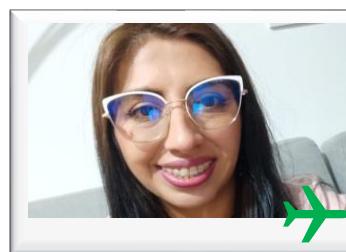


GROUPS TEAM

The Leisure Groups Department is responsible for designing travel programs for groups, which may operate as single departures or as series, where the same itinerary is repeated on different dates. Single-departure groups typically start from 11 passengers, while series may operate with smaller group sizes. Groups can also be handled on a base-rate basis.

The vast majority of groups are accompanied by a tour leader confirmed either by Macondo or by the client. Each executive is responsible for negotiating rates with suppliers, preparing quotations, confirming services, issuing invoices through Tourplan, and monitoring the group remotely via WhatsApp groups.

General contact:
teamgrupos@macondodmc.com



STEFFANY PÉREZ
Groups Director
Mob: +57 350 4312935 / Bogotá
@: s.perez@macondodmc.com

LANGUAGES: Spanish, French, Portuguese, English

SKILLS: Team coordination, process analysis, communication. Interest in musical instruments and Tuna traditional music.

PROFILE: Modern Languages professional with a focus on communication, responsible for leading the groups team, preparing quotations and itineraries. Trains the team in Tourplan processes.

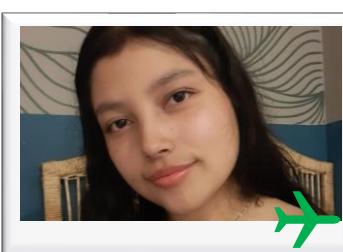


HASBLEIDY ÁLVAREZ
Groups Sales Executive
Mob: +57 318 7197889 / Bogotá
@: a.alvarez@macondodmc.com

LANGUAGES: Spanish, English (basic)

SKILLS: Organization, teamwork, customer orientation..

PROFILE: Prepares quotations for domestic group travel, ensuring quality, accuracy, and an excellent service experience.



ANGÉLICA CASTIBLANCO
Groups Sales Executive
Mob: +57 314 6632359 / Bogotá
@: m.castiblanco@macondodmc.com

LANGUAGES: Spanish

SKILLS: Customer service and operational management. Interest in hiking, camping, and birdwatching.

PROFILE: Develops tailor-made programs, managing clients and suppliers according to specific profiles and objectives.

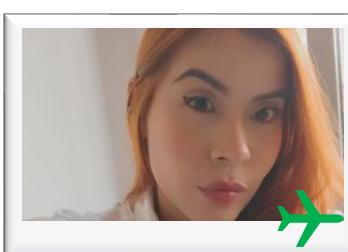


ANDRY VARGAS
Groups Sales Executive
Mob: +57 310 7736631 / Medellín
@: a.vargas@macondodmc.com

LANGUAGES: Spanish, English (basic)

SKILLS: Empathetic collaborator, creative mindset. Interest in nature, fitness, music, reading, travel, and personal development.

PROFILE: Over 15 years of experience specializing in travel planning and organization, focused on delivering memorable and satisfying experiences.

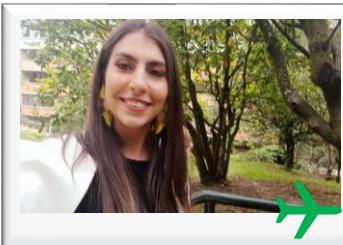


DANIELA MERINO
Groups Sales Executive
Mob: +57 310 4640430 / Bogotá
@: d.merino@macondodmc.com

LANGUAGES: Spanish, English

SKILLS: Organization, teamwork, customer orientation..

PROFILE: Supports the control, creation, and distribution of rooming lists to hotels, updates sales reports, and manages logistics for group allotments.

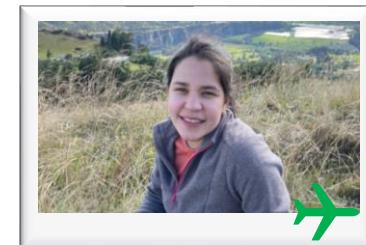


ERIKA BETANCOURT
Groups Sales Executive
Mob: +57 310 6964128 / Bogotá
@: e.betancourt@macondodmc.com

LANGUAGES: Spanish, English, French (basic)

SKILLS: Sales, customer service, collaborative work. Interest in spinning, gym training, travel, and gastronomy..

PROFILE: Business Administrator in Tourism and Hospitality with experience in inbound travel sales and operations.



ADRIANA RODRÍGUEZ
Groups Sales Executive
Mob: +57 311 6834715 / Bogotá
@: a.rodriguez@macondodmc.com

LANGUAGES: Spanish, English (basic)

SKILLS: Strategic communication, interpersonal relationships, customer-oriented approach. Interest in nature, animals, and wellness.

PROFILE: Responsible for the creation, quotation, advisory, and sales of tailor-made group itineraries for B2B clients worldwide.



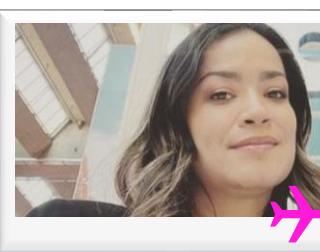
M.I.C.E TEAM

The MICE Department (Meetings, Incentives, Conventions & Events) is responsible for designing incentive trips awarded by companies to their employees based on sales results, as well as organizing meetings or conventions when requested by the client.

Groups typically range from 30 to 250 participants. Due to their specific requirements, the MICE team continuously develops creative ideas for parties, themed dinners, personalized gifts, team-building activities, printed materials, and more.

Each executive is responsible for quoting and managing the event, often traveling with the client to personally oversee all logistics and ensure a seamless experience.

General contact:
teammice@macondodmc.com



LORENA TORO
Special Projects Director
Mob: +57 321 2253606 / Bogotá
@: l.toro@macondodmc.com

LANGUAGES: Spanish, English, Italian

SKILLS: Creative design, event production, product development. Interest in photography and décor.

PROFILE: Advertising professional specialized in event design and production, with a creative approach, strong aesthetic vision, and high capacity to respond efficiently to unforeseen challenges.



TANNYT VEGA
MICE Director
Mob: +57 310 4839991 / Medellín
@: t.vega@macondodmc.com

LANGUAGES: Spanish, English (C1)

SKILLS: Strategic leadership, project management, dynamic and proactive approach.

PROFILE: Specialist in strategic marketing and international business, with extensive experience in action plan development for marketing, client management, event design, planning, coordination, execution, and follow-up.

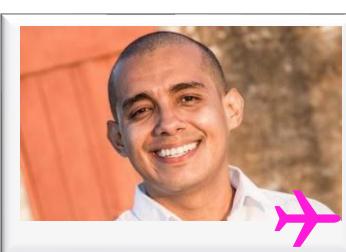


NATALIA ÁLVAREZ
MICE Manager
Mob: +57 350 7071179 / Bogotá
@: n.alvarez@macondodmc.com

LANGUAGES: Spanish, English, Portuguese (basic)

SKILLS: Strategic relationships, supplier management, problem-solving. Golf enthusiast.

PROFILE: Marketing and Advertising professional with experience in designing, planning, and operating corporate events and incentive programs. Manages suppliers and clients, with a strong multisectoral network.



EDGAR NARVÁEZ
MICE Executive
Mob: +34 642 422 182 / Spain
@: e.narvaez@macondodmc.com

LANGUAGES: Spanish, English

SKILLS: Finance, marketing, Excel.

PROFILE: Responsible for planning, coordinating, and executing events and incentive programs, managing logistics, budgets, and suppliers to ensure successful outcomes.



ANA URECHE
MICE Executive
Mob: +57 350 5813180 / Cartagena
@: a.ureche@macondodmc.com

LANGUAGES: Spanish, English, Portuguese (basic)

SKILLS: Negotiation, excellent supplier relations. Interest in writing and crafts.

PROFILE: Responsible for planning, coordinating, and executing events and incentive programs, managing logistics, budgets, and suppliers to ensure successful outcomes.



FITs TEAM

The FITs Department specializes in designing tailor-made or pre-established trips for individual travelers, ranging from 1 to approximately 10 passengers. Based on client requirements, the team plans, organizes, customizes, and executes itineraries according to each traveler's needs, with expertise in VIP passengers. Each team member is responsible for conceptualizing, quoting, booking, coordinating, and providing on-site follow-up to ensure personalized service.

General contact:

teamfits@macondodmc.com

The VDM (Voyageurs du Monde) Team focuses on the luxury FITs market for agencies within the Voyageurs du Monde group in France, Switzerland, Belgium, Canada, the United Kingdom, and soon Germany and the United States. This department provides a 24-hour French-speaking concierge service dedicated to coordinating every detail and attending to all client requests during their trip, from restaurant reservations to itinerary adjustments on the go.

General Contact:

voyageurs@macondodmc.com

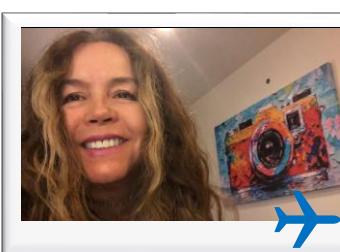


HUGO SELLEN
Sales Director
Mob: +57 314 5247690 / Medellín
@: h.sellen@macondodmc.com

LANGUAGES: French, Spanish, English

SKILLS: Proactive in business improvement and development.

PROFILE: Oversees the commercial team, client acquisition and retention, training, and ensures high service standards.



CLAUDIA ROZO
FITs Director
Mob: 350 5279411 / Bogotá
@: c.rozo@macondodmc.com

LANGUAGES: Spanish, English

SKILLS: Commercial management, originality, friendliness, and service. Interest in photography..

PROFILE: Tourism Business Administrator with strong experience in sales, product, and operations, recognized for commitment and responsibility.



MARIA CAMILA VANEGAS
FITs Sales Executive
Mob: +57 321 2888485 / Bogotá
@: m.vanegas@macondodmc.com

LANGUAGES: Spanish, English, Portuguese (basic)

SKILLS: Planning, creativity. Interests include makeup, crafts, and decoration..

PROFILE: Tourism Administrator with guiding studies, capable of executing objectives with a strategic focus.

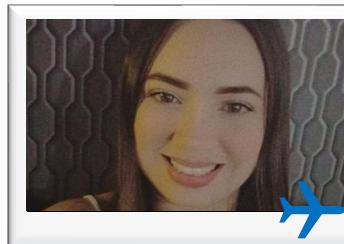


KELLY SUAREZ
FITs Sales Executive
Mob: +57 310 4813023 / Cartagena
@: k.suarez@macondodmc.com

LANGUAGES: Spanish, English (basic)

SKILLS: Sales closing, assertive communication, empathy, and active listening to build strong relationships..

PROFILE: Tourism Business Administrator with operational experience at airports and in customer service.

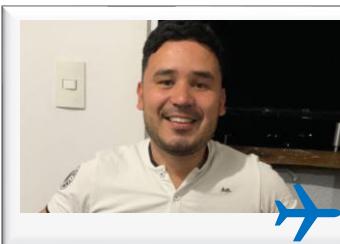


JANNYE VEGA
FITs Sales Executive
Mob: +57 316 8187751 / Cartagena
@: j.vega@macondodmc.com

LANGUAGES: Spanish, English

SKILLS: English communication, public relations, clear and fluent presentation.

PROFILE: Manages requests, quotations, and trip follow-ups, ensuring clear and timely communication.

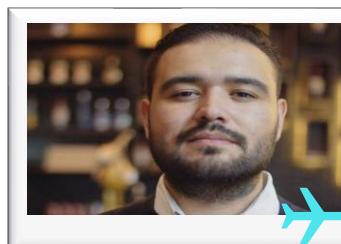


DIEGO CASTRO
FITs Sales Executive
Mob: +57 323 4796284 / Calarcá
@: d.castro@macondodmc.com

LANGUAGES: Spanish

SKILLS: Quality control, strategic adaptation. Interest in balanced and sustainable nutrition.

PROFILE: Responsible for managing U.S. client series, ensuring experiences meet high standards and attention to detail.



JÉSUS ZAPATA
VDM Sales & Reservations Administrator
Mob: +57 311 7207257 / Bogotá
@: j.zapata@macondodmc.com

LANGUAGES: Spanish, English, French

SKILLS: Problem-solving, attention to detail, effective collaboration..

PROFILE: Drives sales growth for VDM and Original Travel, optimizing commercial processes and delivering client-oriented service.



LUIS MIGUEL MONTOYA
VDM Concierge
Mob: +57 350 7295049 / Bogotá
@: l.montoya@macondodmc.com

LANGUAGES: Spanish, English, French

SKILLS: Attention to detail, operational problem-solving, personalization.

PROFILE: Assists clients on-site, designing and organizing personalized experiences according to their needs and preferences.

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M.I.C.E

FITs

FITs VDM



FITs TEAM

The FITs Department specializes in designing tailor-made or pre-established trips for individual travelers, ranging from 1 to approximately 10 passengers. Based on client requirements, the team plans, organizes, customizes, and executes itineraries according to each traveler's needs, with expertise in VIP passengers. Each team member is responsible for conceptualizing, quoting, booking, coordinating, and providing on-site follow-up to ensure personalized service.

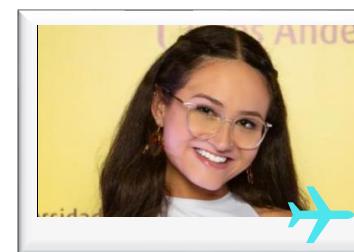
General contact:

teamfits@macondodmc.com

The VDM (Voyageurs du Monde) Team focuses on the luxury FITs market for agencies within the Voyageurs du Monde group in France, Switzerland, Belgium, Canada, the United Kingdom, and soon Germany and the United States. This department provides a 24-hour French-speaking concierge service dedicated to coordinating every detail and attending to all client requests during their trip, from restaurant reservations to itinerary adjustments on the go.

General Contact:

voyageurs@macondodmc.com



AMALIA ASCHNER
VDM Operations Analyst
Mob: 324 5247514 / Bogotá
@: a.aschner@macondodmc.com

LANGUAGES: Spanish, English, French

SKILLS: Discipline, motivation. Certified natural bodybuilder and trainer.

PROFILE: Biologist and Microbiologist, specialized in French market bookings and Original Travel concierge services, ensuring high-level personalized experiences.

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